Business Performance Management Checklist

			Business Drivers for BPM				Technical Drivers for BPM			
	BPM requirements	**Business Priority**	Corporate Governance	Measure Performance	Increase Revenue	Reduce Costs	Reduce reliance Excel	Integrated single platform	Modular architecture	Reduce support costs
1	**Budgeting, Planning & Forecasting** (including workflow, integrating financial and operational plans) Business benefits Improved communication Business ownership of plans Increased personal responsibility Better resource allocation Shorter planning cycle 'closed loop'	☐	☐	☐	☐	☐	☐	☐	☐	☐
2	**Business Analytics** (including profitability modelling) Business benefits Better pricing decisions Better buying decisions Better investment decisions "What if?" modelling	☐	☐	☐	☐	☐	☐	☐	☐	☐
3	**Financial Consolidation** (Audit trail) Business benefits Faster period close Robust, trusted process Reduce compliance costs	☐	☐	☐	☐	☐	☐	☐	☐	☐
4	**Statutory and Financial Reporting** (Integrated with GL) Business benefits Improved financial transparency Increase city analysts valuation Reduce audit fees	☐	☐	☐	☐	☐	☐	☐	☐	☐
5	**Business Scorecards** (KPI reporting, Dashboards) Business benefits One source of information Enterprise-wide performance monitoring Detect and Alert notices for action Focus on business goals and strategy	☐	☐	☐	☐	☐	☐	☐	☐	☐